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| MINUTES                            | Tuesday, September 11, 2018 |
| Informational City Council Meeting | 4 PM                        |
| Sioux Falls City Council           | Carnegie Town Hall          |
|                                    | 235 West 10th Street        |

Members Present: Janet Brekke, Christine M. Erickson, Rick Kiley, Greg Neitzert, Marshall Selberg, Curt Soehl, Pat Starr, Theresa Stehly

1. Call To Order

Council Chair Christine M. Erickson called the meeting to order at 4 p.m.

2. Administration Communications

Erica Beck, Mayor's Chief of Staff, spoke about the following topics: the number of applications submitted to the South Dakota Housing and Development Authority; an upcoming lease agreement with Raven Industries; an upcoming annexation item; and an upcoming update on the Village on the Green project.

3. City Council Open Discussion

Council Member Theresa Stehly complimented Council Member Greg Neitzert on his recent work on the Audit Committee.

Council Member Rick Kiley stated that the ordinance for the State Veterans Cemetery project is moving forward with a 1st Reading on Tuesday, October 2, 2018, and with a 2nd Reading on Monday, October 15, 2018.

Council Member Pat Starr stated that on Monday, October 8, 2018, the City of Sioux Falls, is having their first Native American Day Parade. He provided additional information on the history and details of the Parade.

4. Presentations

- A. Approving the 2018-2019 CVB BID Budget by Teri Schmidt, Executive Director  
Sioux Falls Convention and Visitors Bureau  
Presentation: Approximately 20 minutes followed by discussion

Teri Schmidt provided the following budget updates: a proposed amendment for tonight's City Council Meeting; and a background on the BID (Business Improvement District) /CVB (Convention and Visitor's Bureau) duties and responsibilities. Schmidt provided a breakdown on the programs and amounts listed on the Sales Development data stated on the October 1, 2018 - September 30, 2019 Budget Summary - BID for the Sioux Falls Convention & Visitors Bureau. Discussion followed regarding: The number of visitors to the City and the reasons for their staying here (corporate, business, concerts, community

activities, events, etc.); the number of visitors from other states and countries; marketing analysis being done; and activity with the Department of Revenue.

B. Surface Ambulance Contract Earned Extension by Jill Franken, Public Health Director

Presentation: Approximately 15 minutes followed by discussion

Franken reviewed the following PowerPoint presentation slides: Background; Relevant Facts; Response Time Performance Trends; Previous Audit; Earned Extension Due Diligence; REMSA Action; and Next Steps.

Gary Myers, Board Chair for REMSA, provided feedback received from shareholders regarding the proposed contract extension.

Mark Postma, Vice President for Paramedics Logistics, provided feedback on the proposed six year extension; an update on the name change to Paramedics Logistics and pending lawsuits against Paramedics Plus.

Franken read a letter of support from Fire Chief Brad Goodroad.

Discussion followed regarding: the contract terms regarding renewal or negotiated changes; the company differences between Paramedics Plus to Parametric Logistics; financial liability studies; a brief overview of the RFP process; if financial support is provided to Metro Communications; the steps that need to be taken if the City Council does not approve the extension; the performance trend lines and response times; whether or not the current provider would be in agreement with the terms of the existing contract; the aspects of the current contract; the comparisons between Rural Metro and Paramedics Logistics; providing like services through the Fire Department; having the discretion to approve a contract with a lesser number of years; and an update on the lawsuit(s) against Paramedics Plus.

5. Public Comment

There was none.

6. Adjournment

Council Chair Christine M. Erickson adjourned the meeting at 5:39 p.m.

Tamara Jorgensen, MMC  
Assistant City Clerk